

CORPORATE FINANCE



CITY SECURITIES
CORPORATION

Established in 1924, City Securities Corporation has provided investors with the highest level of professional financial advice and commitment that has earned trust for generations. City Securities is Indiana's oldest and largest, independent, full service investment banking firm, active in corporate finance, public finance, securities brokerage, real estate finance, wealth management, and insurance. With offices throughout Indiana, City Securities offers a wide array of financial products and services that assist both individuals and institutions in reaching their financial goals.

For more than 75 years, City Securities Corporation has established itself as the pre-eminent municipal bond underwriter in Indiana by managing or co-managing over 60% of the state's municipal bond issues. Since 1980, our efforts in this area have raised over \$18 billion for local and state projects. Over the course of our more than 75 year history, these underwritings have been critical to Indiana's economic growth, financing the construction of roads, utilities, high schools, colleges, hospitals, sports facilities, sewers, water systems, and much more.

CORPORATE FINANCE GROUP

City Securities' Corporate Finance Group serves as advisors to investors, owners, and acquirers of middle-market Midwestern companies with sales of between \$5 million to \$100 million. The principals of the group have vast regional expertise and a strong knowledge of the Indiana marketplace.

City Securities' Corporate Finance Group works with growing, established businesses with well-defined operating strategies and solid management teams. Our Corporate Finance Group can provide a myriad of opportunities for these companies, including: raising capital for growth; financing an acquisition; refinancing or restructuring existing debt; maximizing firm value by assisting in a divestiture or acquisition; and providing liquidity for a partner or family member through a recapitalization.

SERVICES

- Merger & Acquisition Advisory (sell side and buy side)
- Management Buyouts
- Recapitalizations & Restructurings
- Company Sales & Division Divestitures
- Capital Raising & Private Placements
- Securitizations
- Other General Financial Advisory

CLIENT PROFILE:

- Private middle-market companies with sales between \$5 million and \$100 million
- Public companies with little to no professional research coverage
- Established Midwestern companies in the distribution, manufacturing, and financial services areas

KNOWING THE TERRITORY

What sets City Securities apart is our commitment to providing the best service and execution possible. The Corporate Finance Group accomplishes this with its expertise, regional market knowledge, and extensive investment resources. We have strong relationships with funding sources and are committed to helping fellow Midwestern companies accomplish their goals.

TIMING IS EVERYTHING

There comes a time in every company's history when important decisions need to be made. The world is changing and if you're not adapting to the new environment, chances are you're missing opportunities that may never be seen again. Oftentimes, such decisions are not without price tags. And, while many see that as a stopping point, in the world of corporate finance, we see it as just the beginning.

For more information on our Corporate Finance Group, please call us at 317-634-4400 or toll-free 1-800-800-CITY (2489).

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